

# JBWere SMA Income Model Portfolio

JBWere

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## Model Portfolio description

The JBWere Income Model Portfolio (Portfolio) provides investors with tax effective income by investing in a portfolio of Australian shares that delivers high dividend yields and higher levels of franking in comparison to the S&P/ASX 200 Accumulation Index. The Portfolio is comprised of mainly blue-chip companies with an income focus.

## Investment objective

To enhance the value of investment capital by generating combined capital and income returns that exceed the rate of inflation over the longer term (5 years plus).

The Portfolio aims to produce a consistent income stream, with a dividend yield target of 1% per annum higher than that of the S&P/ASX 200 Accumulation Index. The targeted volatility of the Portfolio is at or below the Performance Benchmark volatility over a rolling 5-year period.

## Investor profile

The Portfolio may be suitable for investors seeking an equities portfolio that provides an income stream with higher yield and franking than the Australian equity market, and for investors seeking a concentrated blue-chip portfolio which includes resources.

## Investment strategy

JBWere uses stock selection and portfolio construction to obtain an outcome that is defensive in nature with a dividend yield higher than the Performance Benchmark.

Reflecting the nature and focus on delivering a consistent income stream, the Portfolio is likely to have a greater component of income relative to capital gains in comparison to the S&P/ASX 200 Accumulation Index.

## Investment approach

JBWere's investment philosophy emphasises:

- buying high quality companies with earnings growth potential at appropriate valuations;
- the use of a style-neutral and bottom-up with a top-down overlay approach to portfolio management;
- a focus on long-term portfolio positions with low turnover.

Quantitative analysis involves the assessment of financial variables such as return on equity, balance sheet strength, valuation support, earnings per share growth, dividend yields, payout ratios, price earnings ratios, cash flow ratios and margin analysis of a company.

Qualitative factors include the strength of company management, the business model, industry structure, corporate governance, competitive advantages, macroeconomic variables and capital management initiatives.

## Model Portfolio details

### Platforms

MLC Wrap and MLC Navigator

### APIR Code

JPL0001AU

### Inception date on platforms

March 2012

### Performance Benchmark

S&P/ASX 200 Accumulation Index

### Management fee\*

0.55%

### Minimum suggested investment timeframe

5 years

### Minimum initial investment

\$10,000

### Minimum additional investment

No minimum

### Automatic payment of investment income

Yes

### Indicative number of securities

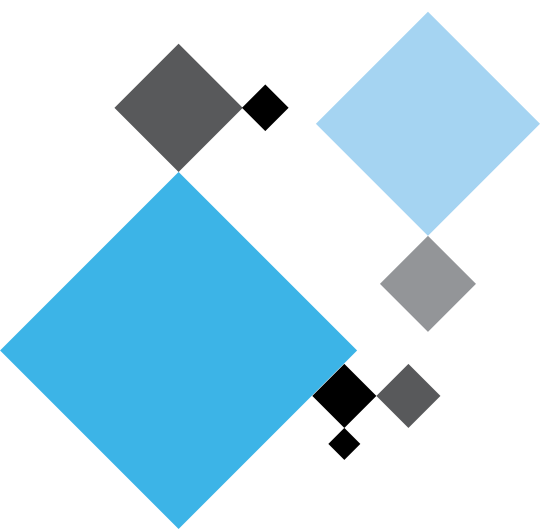
15 – 25

### Indicative cash holding

1% – 10%

### Investment universe

S&P/ASX 200



## About JBWere

Established in 1840, JBWere is a leading Australian private wealth manager who provides bespoke wealth and investment advice to Australia's most successful families, companies and non-profit organisations.

Quality research is at the core of JBWere's business. The JBWere Investment Strategy Group (ISG) undertakes in-house research across a diversified suite of asset classes including Australian Equities, International Equities, Australian and International Fixed Income, Cash and Alternative Investments. Supporting the team's research is a wide range of views including those from National Australia Bank (NAB), and external industry research. The breadth of market views and in-house expertise, coupled with JBWere's Charter of Investment Independence, enables the model portfolio managers to confidently navigate changing market conditions and deliver an objective outcome.

The JBWere ISG adheres to a well-defined portfolio construction methodology with extensive risk management tools.

The team's proven track record is a result of its consistent strategy of investing in high conviction portfolios. The JBWere ISG picks the best blue-chip stocks and better-quality bonds and hybrids and invests for the long term.

JBWere is owned by National Australia Bank Limited. This unique partnership provides organisational strength, significant depth of global investment and economic experience, capital security, strong governance, systems and asset platforms.

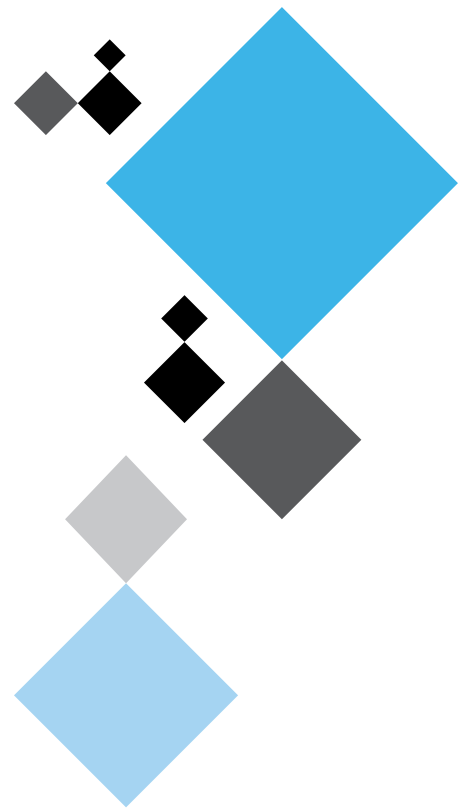
## JBWere portfolio management team

The JBWere ISG provides investment insights and portfolio management solutions to retail and high net worth investors.

The JBWere ISG's provision of quality research and insights is the core of the JBWere SMA offering. The portfolio management team has substantial experience in researching and managing high conviction SMA portfolios.

The team of investment strategy experts accesses a wide range of research views and then provides its own 'proprietary overlay' and investment solutions. This enables the team to have substantial confidence in responding to market developments. The team also uses a variety of company and industry databases and insights from company management meetings to enhance the portfolio construction process and ensure competitive returns.

The JBWere Income Model Portfolio adheres to a rigorous and disciplined compliance and governance process under the NAB Wealth framework to deliver on the portfolio's objectives.



**For more information on the JBWere Income Model Portfolio speak to your financial adviser or contact JBWere ► [sma@jbwere.com.au](mailto:sma@jbwere.com.au)**

\* Inclusive of GST and net of Reduced Input Tax Credits (where available).

### Important information

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