



Antares Fixed Income

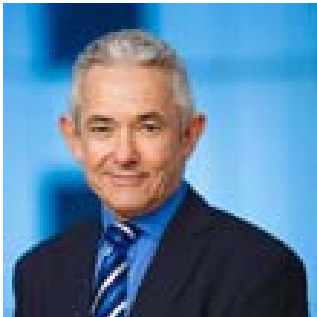
- Manages Australian **cash, Australian bonds and inflation linked bonds**, since 1991
- Manages \$11 billion as at 31 December 2009
- Stable team of experienced investment professionals
- Located in Sydney, Australia

Antares Fixed Income was one of the first fund managers in Australia to invest in inflation linked securities back in 1991.

Why has MLC chosen Antares?

MLC utilises Antares for the management of Australian cash, Australian bonds and inflation linked bonds due to its superior knowledge and expertise of the asset classes. Antares adheres to a disciplined and consistent investment approach which seeks to add incremental returns across multiple strategies within investment portfolios.

Philosophy on investing



Ken Hyman
Investment Manager

Antares' investment style is based on the belief that investment returns relative to an index can be enhanced by making measured tactical shifts away from index exposure in a tightly risk controlled environment. Antares believes investors also demand the protection of investment capital and the avoidance of negative returns in their cash and short-term security portfolios. Thus a tightly risk-controlled approach to enhance returns relative to the index is appropriate for these asset classes.

Antares' management of inflation linked bonds expands on this investment style by explicitly acknowledging the strategic role these assets play in a clients' portfolios, their long adopted maturity profile and their relatively illiquid nature.

Investment process

Antares believes that debt markets are not completely efficient and, as such, opportunities can be identified and exploited in a systematic way. They construct portfolios to capture income whilst minimizing the risk of capital loss.

Superior returns for a given level of risk can be delivered by investing in a broad set of opportunities and using a diversified range of strategies. Antares seeks to maximise returns across a range of economic cycles.

Antares retains a stable, collaborative and experienced team of investment professionals, who have managed investment portfolios across a range of economic cycles.

Antares core investment process:

- Maximises running yield without compromising capital preservation;
- Focuses on fundamental and qualitative research;

- Performs deep research on individual securities;
- Considers technical and quantitative analysis; and
- Understands illiquidity and how to take advantage of it.

Antares seeks to make tilts away from the benchmark, enhancing returns through a combination of core and tactical strategies. Core strategies consist primarily of credit selection and running yield maximisation, while tactical strategies focus on duration, yield curve and spread positions.

Investment people

The following people are members of the Antares Fixed Income investment team.

Ken Hyman - B. Comm. ASIA

Investment Manager - Ken joined the Investment Management Division of MLC in 1990 and developed the Enhanced Fixed Interest process. He transferred to the National Specialist Investment Management team (later renamed Antares Fixed Income) in July 2000 as a result of the sale of MLC to NAB. Ken has overall responsibility for the management of all debt portfolios within Antares with a support role in managing Asset Liability and inflation-linked securities mandates. Ken has over 35 years of investment experience.

Mark Kiely - B.Ec., ASIA.

Portfolio Manager – Mark joined the Investment Management Division of MLC in May 1993 and transferred to the National Specialist Investment Management team (later renamed Antares Fixed Income) in July 2000 as a result of the sale of MLC to NAB. Mark has wide ranging experience across all mandates managed by the MLC/Antares groups. Mark is responsible for the management of Asset Liability Matching Mandates and short duration fixed interest portfolios; support role in management of the inflation-linked securities portfolio. Mark has over 16 years of investment experience.

Tano Pelosi - Phd

Portfolio Manager – Tano joined National Specialist Investment Management team (later renamed Antares Fixed Income) in August 2004 following 4 years with NAB's Research team. Tano has over 17 years investment experience, including extensive experience in the modelling and assessment of corporate credit risk both as a bank credit analyst and sell-side corporate bond analyst. Tano has responsibility for managing inflation-linked securities portfolios and supporting responsibilities for the management of broader fixed interest portfolios with a key focus on credit. Tano has over 17 years of investment experience.

Andrew Rivers – B. Com.

Portfolio Manager - Andrew joined the National Specialist Investment Management team (later renamed Antares Fixed Income) in August 2008. Andrew has over 16 years experience in financial markets involving investment management, banking and treasury; having begun his career working with a number of the Antares team at MLC Investment Management in the early 90's. Andrew has responsibility for the long/short credit overlay investment process deployed in a number of portfolios.

Jukka Viljanmaa - B. Bus.

Portfolio Manager – Jukka joined the Investment Management Division of MLC in July 1997 and transferred to the National Specialist Investment Management team (later renamed Antares Fixed Income) in July 2000 as a result of the sale of MLC to NAB. Jukka's responsibilities include management of all the short-term securities portfolios, support for the short duration portfolios and providing analytical support to the fixed interest team. Jukka has over 15 years of investment experience.

Steven Lee - B. Bus.

Assistant Portfolio Manager - Steven joined the National Specialist Investment Management team (later renamed Antares Fixed Income) team in October 2007 after spending a year running the investment operations for the team. Steven has over 10 years experience in financial markets, primarily with a major US investment bank working in structured products, international fixed interest and assisting the derivatives trading desk.

Steven's responsibilities include client reporting/servicing and support management of the Asset Liability Matching Mandates.

James Lee - B. CST.

Quant Analyst - James joined the National Specialist Investment Management team (later renamed Antares Fixed Income) in March 2008 with 2 years prior experience in asset management technology support roles, both with MLC and another large funds manager. In addition, he is an accredited Microsoft Certified Solutions Designer. James' primary responsibility is providing quantitative and analytical support to the debt team, particularly in the refinement and development of proprietary models.

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